

Manvik

Waste Handling Solutions

Manvik Renew Agency Agreements

We are pleased to announce that Manvik have signed extensions to our existing agency agreements with Dennis Eagle and Terberg. Over the past five years we have worked closely with both companies in the UK and Ireland, selling in excess of 1,000 vehicles and lifts, also offering service, hire, parts and training for all Dennis Eagle and Terberg products.

The renewal of the distributor agreements further strengthens our relationship with both companies. Norman Thoday, Managing Director of Dennis Eagle commented, "Manvik has developed a strong reputation in the market place for providing excellent customer service to our mutual clients. Despite challenging economic conditions the new management team has worked extremely hard to develop and strengthen their

business and so when the distributor agreement was due for renewal we had no hesitation in reappointing Manvik. Similarly Tim Conlon Managing Director of Terberg commented "Over the past number of years both Manvik and Terberg have worked hard at delivering bespoke solutions to our customers and when the opportunity arose to renew the distribution agreement Terberg were only too happy to reappoint Manvik in order that the progress and innovation achieved thus far could be sustained.

15 New Vehicles For Panda

Panda Waste Recycling Solutions, one of Ireland's largest provider of total waste management have just signed a five year contract hire agreement with Manvik for 15 new refuse collection vehicles. These vehicles will join Panda's existing fleet which currently service 80,000 households and business's throughout Dublin and Drogheda. The vehicles will be Dennis Eagle chassis with Phoenix bodies complete with Otto Continental Bin hoists and PM On Board weighing. These vehicles will be delivered in the first quarter of 2011.

Brian McCabe, Director of Panda says "Panda is ever expanding and to successfully move forward we need a partnership which offers flexibility but more importantly reliability, Manvik delivers this time and time again. We are delighted to confirm these orders and look forward to receiving the vehicles into our fleet" Our customers both domestic and commercial are spread over South Dublin, Fingal, Drogheda and Dun Laoghaire Rathdown. Servicing this large area we need a partner of the calibre of Manvik.



Brian McCabe of Panda and Martin Ryan of Manvik

Manvik Inaugural Road Show Review

In September and October of 2010 Manvik launched what we hope will become annual demonstration events. Dennis Eagle, Terberg and Geesink Norba brought their demo fleet to Ireland enabling us to visit our customers at key locations around the country including Dublin, Kildare, Athlone, Limerick and Sligo. The feedback from these events has been extremely positive with the overall consensus being that our customers want to be kept up to speed with new technology and market developments enabling them to make more informed decisions for their business.

Geoff Rigg Managing Director of Geesink Norba said "Three Geesink Norba products were shipped over to the road show, G series body with the highly acclaimed combi split bin lift, N Series body with our new S500 automatic split

lift which can double as a trade bin lift and the award winning plug in electric body and lift. Two vehicles were sold during the course of the week and we look forward to taking part again in 2011"



Vehicle Delivery for Doherty Wheelie Bins & Recycling

Doherty Wheelie Bins and Recycling Ltd based in Castleinch Kilkenny was established in 1944 and has now been servicing the waste industry in Kilkenny city and county for over 65 years it's a family business run by Managing Director Martin Doherty. In early 2011 Doherty's will take delivery of a Mercedes Econic 6x2 with a Geesink Norba body fitted with a Norba Automatic S500 bin lift and a Geesink Norba GPM3 with a 3 in 1 Combi Split Hoist Lift.

The order for these vehicles was placed on the back of Manvik/Geesink Norba Demo week in October 2010. Martin explains his choice of vehicle, "During Manvik's demo week I was able to get up close to the Geesink Norba range of bodies and bin lifts and I was very impressed with the 3 in 1 split and the new S500. Willie at Manvik made the order and delivery process a seamless one."

Gary McLoughlin Regional Sales and Service Manager at Norba says "Geesink Norba are delighted to be working with Manvik in Ireland and following a successful road show event it is satisfying to see the new S500 Hoist / RL300 unit going into operation. The S500 offers a light weight yet extremely robust modular design, easy to use integral hoist with all features controlled from main cab box including operating mode set up and full fault diagnosis"

Introducing Our New Service Manager

Manvik are pleased to announce the appointment of a new Service Manager for our depot in Dublin. Damien O'Callaghan joins Manvik from Coulter Truck & Van where he was employed as Depot Manager. Prior to that Damien spent 20 years with Mercedes Benz Northern Ireland employed as Service Manager responsible for a staff of 50, managing all aspects of maintaining and servicing heavy commercial vehicles.

Damien commented "I relish the challenge working for Manvik will undoubtedly bring and believe that my experience within the commercial haulage and construction sectors will stand me in good stead in my new role. I hope to build on Manvik's reputation within the waste industry and hopefully bring some new ideas of my own which will drive the business forward in the future.